

GOVERNANCE & COMPLIANCE | COURSE BROCHURE

Beneficial Ownership Identification

5 days | Classroom training | English

SMART HORIZON

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Course content

Why attend

Criminals hide behind complex company structures, so regulators require organisations to identify the real people who own or control customers and suppliers. This course explains beneficial ownership rules, ownership and control tests, analysing complex structures, verification sources, registers, red flags and record keeping.

Failure to identify beneficial owners exposes organisations to money laundering and sanctions risks. You will learn practical identification techniques.

Professional Problems This Course Is Designed to Solve

• Difficulty translating subject knowledge into practical workplace decisions.
• Inconsistent approaches to the activities covered in the course outline.
• Lack of a structured plan for applying and reviewing new skills.

Course methodology

Structure analysis exercises, register searches, red flag scenarios and case studies.

Course objectives

By the end of this course, participants will be able to:
• Explain beneficial ownership requirements
• Apply ownership and control thresholds
• Analyse complex corporate structures
• Verify ownership using reliable sources
• Recognise concealment red flags
• Document and update ownership records

Target audience

This course is suitable for:
• KYC and AML analysts
• Compliance officers
• Relationship managers in finance
• Procurement due diligence staff
• Legal professionals



Course content

Target competencies

Participants will develop competencies in:

- Structure analysis
- Verification
- Red flag recognition
- Documentation
- Regulatory compliance

Course outline

Day 1: Beneficial Ownership

09:00–10:08	Why it matters
10:08–11:00	Legal requirements
11:00–11:30	**Coffee break**
11:30–11:45	Legal requirements (continued)
11:45–12:53	Definitions
12:53–14:00	Exercise

Day 2: Ownership and Control

09:00–10:08	Thresholds
10:08–11:00	Control by other means
11:00–11:30	**Coffee break**
11:30–11:45	Control by other means (continued)
11:45–12:53	Trusts and foundations
12:53–14:00	Workshop

Day 3: Complex Structures

09:00–10:08	Layered ownership
10:08–11:00	Nominees
11:00–11:30	**Coffee break**



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11:30–11:45	Nominees (continued)
11:45–12:53	Mapping structures
12:53–14:00	Exercise

Day 4: Verification

09:00–10:08	Registers and sources
10:08–11:00	Documentation
11:00–11:30	**Coffee break**
11:30–11:45	Documentation (continued)
11:45–12:53	Discrepancies
12:53–14:00	Case study

Day 5: Red Flags and Records

09:00–10:08	Concealment indicators
10:08–11:00	Escalation
11:00–11:30	**Coffee break**
11:30–11:45	Escalation (continued)
11:45–12:53	Ongoing updates
12:53–14:00	Action plan

The timings provided are estimates and may vary depending on the number of participants and the discussions taking place during the sessions. They are indicative only and do not constitute a binding commitment.



Course content

Dates, venues and fees

Current published course plans. Fees are per participant in EUR, excluding unconfirmed taxes.

Venue	Start date	End date	Fee (EUR)
Cape Town Confirmed dates	16 Nov 2026	20 Nov 2026	**€1,890.–**
Online Confirmed dates	16 Nov 2026	20 Nov 2026	**€1,250.–**
Dubai Confirmed dates	7 Dec 2026	11 Dec 2026	**€3,150.–**
Online Confirmed dates	7 Dec 2026	11 Dec 2026	**€1,250.–**
Rome Confirmed dates	11 Jan 2027	15 Jan 2027	**€2,450.–**
Online Confirmed dates	11 Jan 2027	15 Jan 2027	**€1,250.–**
Barcelona Confirmed dates	1 Feb 2027	5 Feb 2027	**€2,840.–**
Online Confirmed dates	1 Feb 2027	5 Feb 2027	**€1,250.–**
Cape Town Confirmed dates	22 Feb 2027	26 Feb 2027	**€1,890.–**



Course content

Dates, venues and fees (continued)

Venue	Start date	End date	Fee (EUR)
Online Confirmed dates	22 Feb 2027	26 Feb 2027	**€1,250.–**
Vienna Confirmed dates	8 Mar 2027	12 Mar 2027	**€2,940.–**
Online Confirmed dates	8 Mar 2027	12 Mar 2027	**€1,250.–**
Frankfurt Confirmed dates	29 Mar 2027	2 Apr 2027	**€2,650.–**
Online Confirmed dates	29 Mar 2027	2 Apr 2027	**€1,250.–**
Kuala Lumpur Confirmed dates	19 Apr 2027	23 Apr 2027	**€1,450.–**
Online Confirmed dates	19 Apr 2027	23 Apr 2027	**€1,250.–**
Rome Confirmed dates	10 May 2027	14 May 2027	**€2,450.–**
Online Confirmed dates	10 May 2027	14 May 2027	**€1,250.–**



Course content

Dates, venues and fees (continued)

Venue	Start date	End date	Fee (EUR)
Paris Confirmed dates	31 May 2027	4 Jun 2027	**€2,860.–**
Online Confirmed dates	31 May 2027	4 Jun 2027	**€1,250.–**
London Confirmed dates	14 Jun 2027	18 Jun 2027	**€2,450.–**
Online Confirmed dates	14 Jun 2027	18 Jun 2027	**€1,250.–**
Istanbul Confirmed dates	5 Jul 2027	9 Jul 2027	**€2,650.–**
Online Confirmed dates	5 Jul 2027	9 Jul 2027	**€1,250.–**
London Confirmed dates	26 Jul 2027	30 Jul 2027	**€2,450.–**
Online Confirmed dates	26 Jul 2027	30 Jul 2027	**€1,250.–**
Vienna Confirmed dates	16 Aug 2027	20 Aug 2027	**€2,940.–**



Course content

Dates, venues and fees (continued)

Venue	Start date	End date	Fee (EUR)
Online Confirmed dates	16 Aug 2027	20 Aug 2027	**€1,250.-**
Amsterdam Confirmed dates	6 Sept 2027	10 Sept 2027	**€2,540.-**
Online Confirmed dates	6 Sept 2027	10 Sept 2027	**€1,250.-**
Rome Confirmed dates	20 Sept 2027	24 Sept 2027	**€2,450.-**
Online Confirmed dates	20 Sept 2027	24 Sept 2027	**€1,250.-**
Dubai Confirmed dates	11 Oct 2027	15 Oct 2027	**€3,150.-**
Online Confirmed dates	11 Oct 2027	15 Oct 2027	**€1,250.-**
Barcelona Confirmed dates	1 Nov 2027	5 Nov 2027	**€2,840.-**
Online Confirmed dates	1 Nov 2027	5 Nov 2027	**€1,250.-**



Course content

Dates, venues and fees (continued)

Venue	Start date	End date	Fee (EUR)
Dubai Confirmed dates	22 Nov 2027	26 Nov 2027	**€3,150.-**
Online Confirmed dates	22 Nov 2027	26 Nov 2027	**€1,250.-**
Cape Town Confirmed dates	13 Dec 2027	17 Dec 2027	**€1,890.-**
Online Confirmed dates	13 Dec 2027	17 Dec 2027	**€1,250.-**

Plan your next step

Dates, availability, exact venue, taxes, inclusions and payment terms require written confirmation. This brochure is not a quotation, registration, booking confirmation or visa invitation. Participants receive a Smart Horizon certificate of attendance; programmes are not externally accredited and do not award a professional qualification or designation. Confirm arrangements before booking travel.

For group or in-house training, contact our learning team to discuss your objectives and delivery arrangements.

Contact Smart Horizon

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