

GOVERNANCE & COMPLIANCE | COURSE BROCHURE

Competition Law Compliance

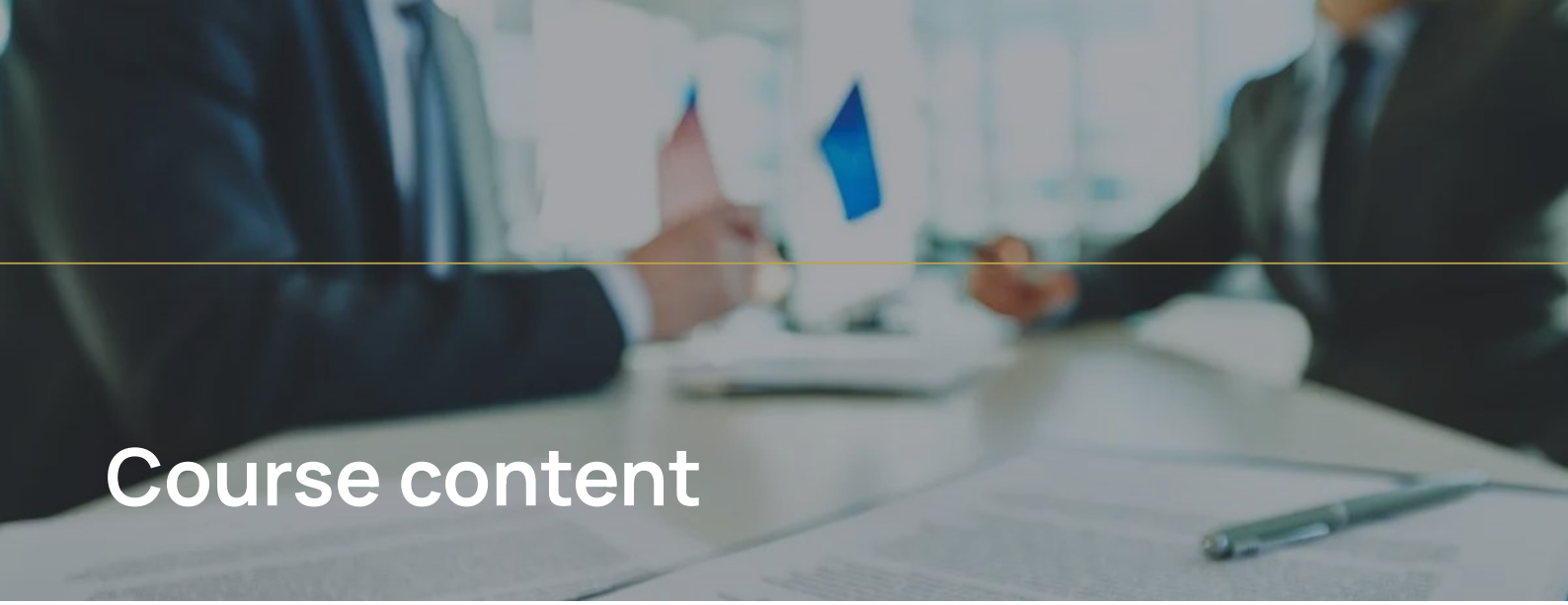
5 days | Classroom training | English

SMART HORIZON

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Amsterdam
The Netherlands

Explore current programmes

https://smart-horizon.eu



Course content

Why attend

Competition law prohibits cartels, abuse of dominance and anti-competitive agreements, with heavy fines for breaches. This course explains competition law essentials and compliance: cartel risks, information exchange with competitors, trade associations, distribution agreements, dominance, merger control basics, dawn raids and compliance programmes.

Innocent-seeming conversations with competitors can trigger major fines. You will learn to recognise risks and stay compliant.

Professional Problems This Course Is Designed to Solve

• Difficulty translating subject knowledge into practical workplace decisions.
• Inconsistent approaches to the activities covered in the course outline.
• Lack of a structured plan for applying and reviewing new skills.

Course methodology

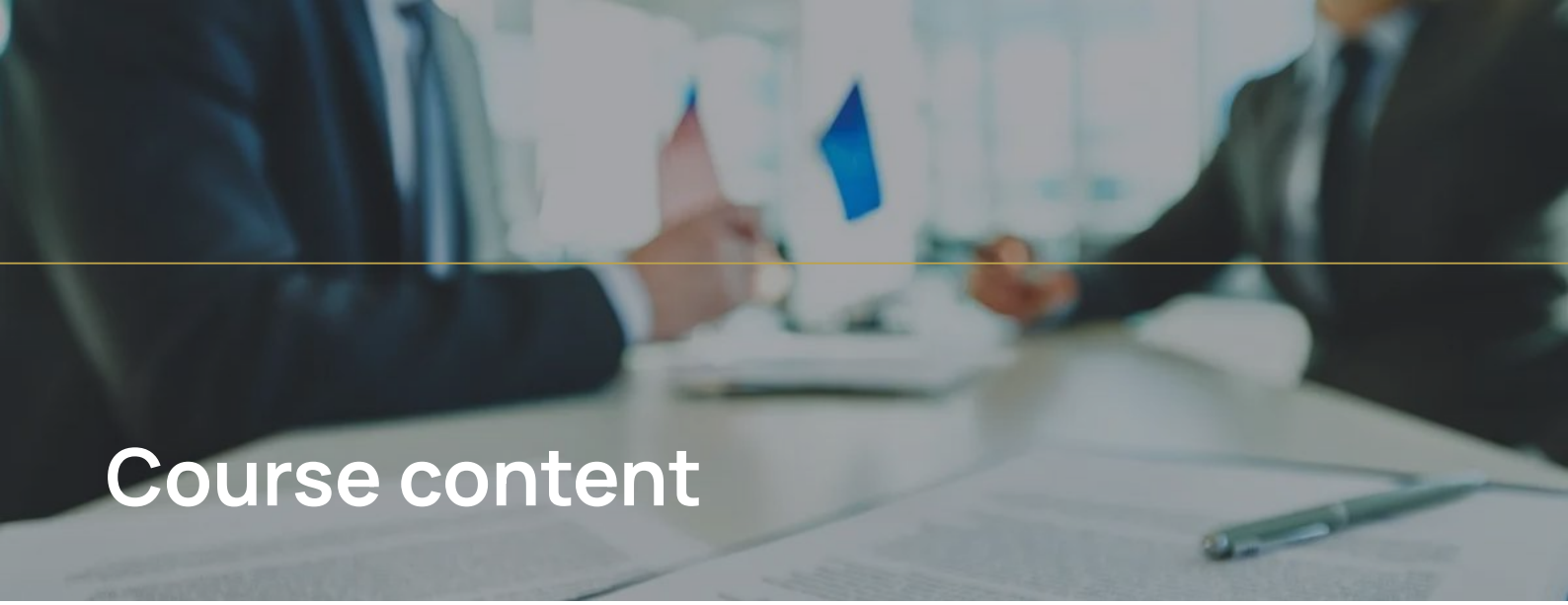
Scenario discussions, case studies of enforcement, dawn raid simulation and programme design.

Course objectives

By the end of this course, participants will be able to:
• Explain key competition law prohibitions
• Recognise cartel and information exchange risks
• Manage trade association participation
• Review distribution and supply agreements
• Understand dominance and merger control basics
• Prepare for dawn raids and build compliance programmes

Target audience

This course is suitable for:
• Sales and marketing managers
• Legal and compliance staff
• Senior executives
• Procurement professionals
• Trade association representatives



Course content

Target competencies

Participants will develop competencies in:

- Risk recognition
- Agreement review
- Dawn raid readiness
- Programme design
- Ethical conduct

Course outline

Day 1: Competition Law

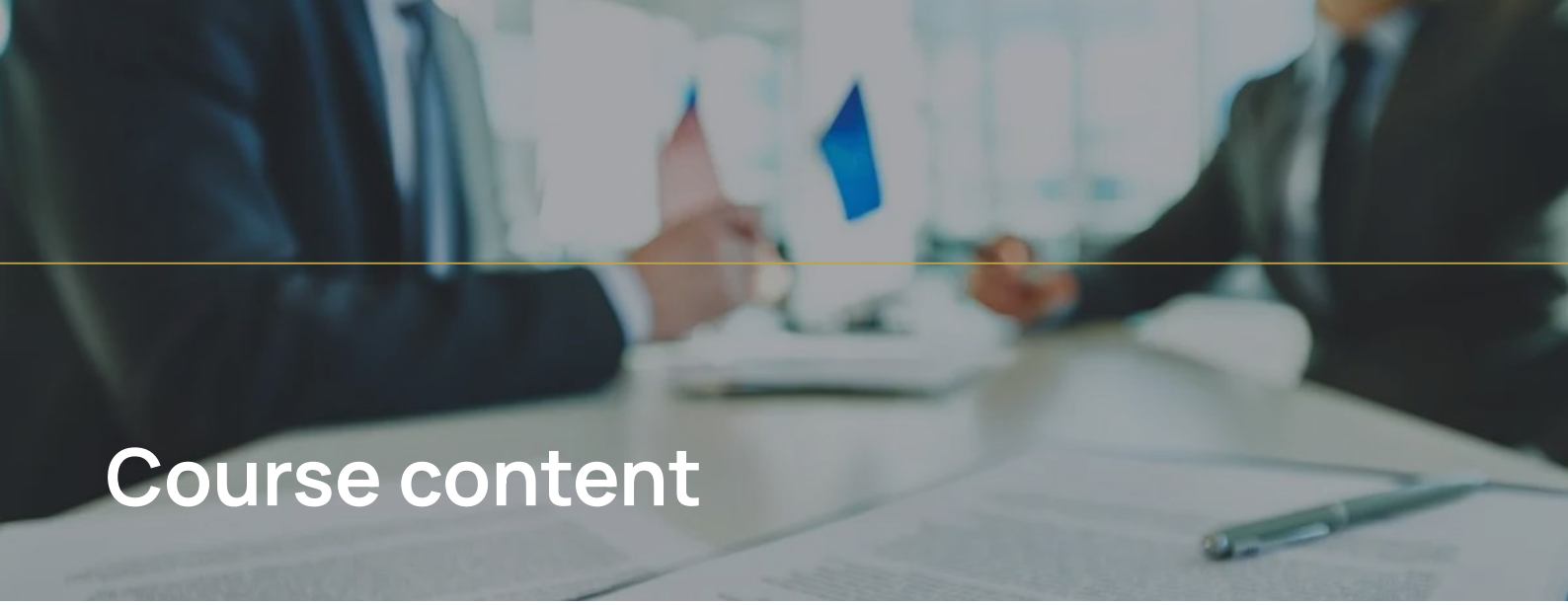
09:00–10:08	Purpose
10:08–11:00	Key prohibitions
11:00–11:30	**Coffee break**
11:30–11:45	Key prohibitions (continued)
11:45–12:53	Penalties
12:53–14:00	Case study

Day 2: Cartels and Competitors

09:00–10:08	Price fixing and market sharing
10:08–11:00	Information exchange
11:00–11:30	**Coffee break**
11:30–11:45	Information exchange (continued)
11:45–12:53	Trade associations
12:53–14:00	Scenarios

Day 3: Agreements and Dominance

09:00–10:08	Distribution agreements
10:08–11:00	Abuse of dominance
11:00–11:30	**Coffee break**



Course content

11:30–11:45	Abuse of dominance (continued)
11:45–12:53	Merger control
12:53–14:00	Exercise

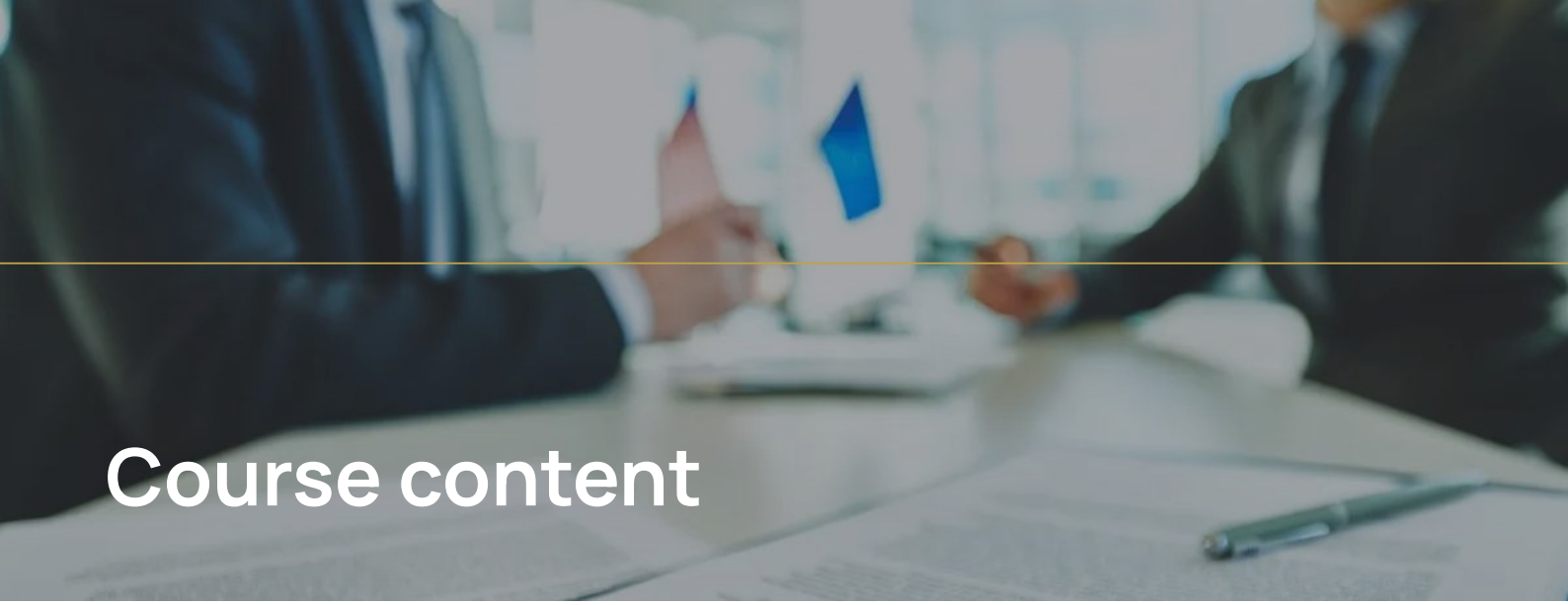
Day 4: Dawn Raids

09:00–10:08	Investigation powers
10:08–11:00	Responding to raids
11:00–11:30	**Coffee break**
11:30–11:45	Responding to raids (continued)
11:45–12:53	Simulation
12:53–14:00	Exercise

Day 5: Compliance Programmes

09:00–10:08	Risk assessment
10:08–11:00	Training
11:00–11:30	**Coffee break**
11:30–11:45	Training (continued)
11:45–12:53	Monitoring
12:53–14:00	Action plan

The timings provided are estimates and may vary depending on the number of participants and the discussions taking place during the sessions. They are indicative only and do not constitute a binding commitment.

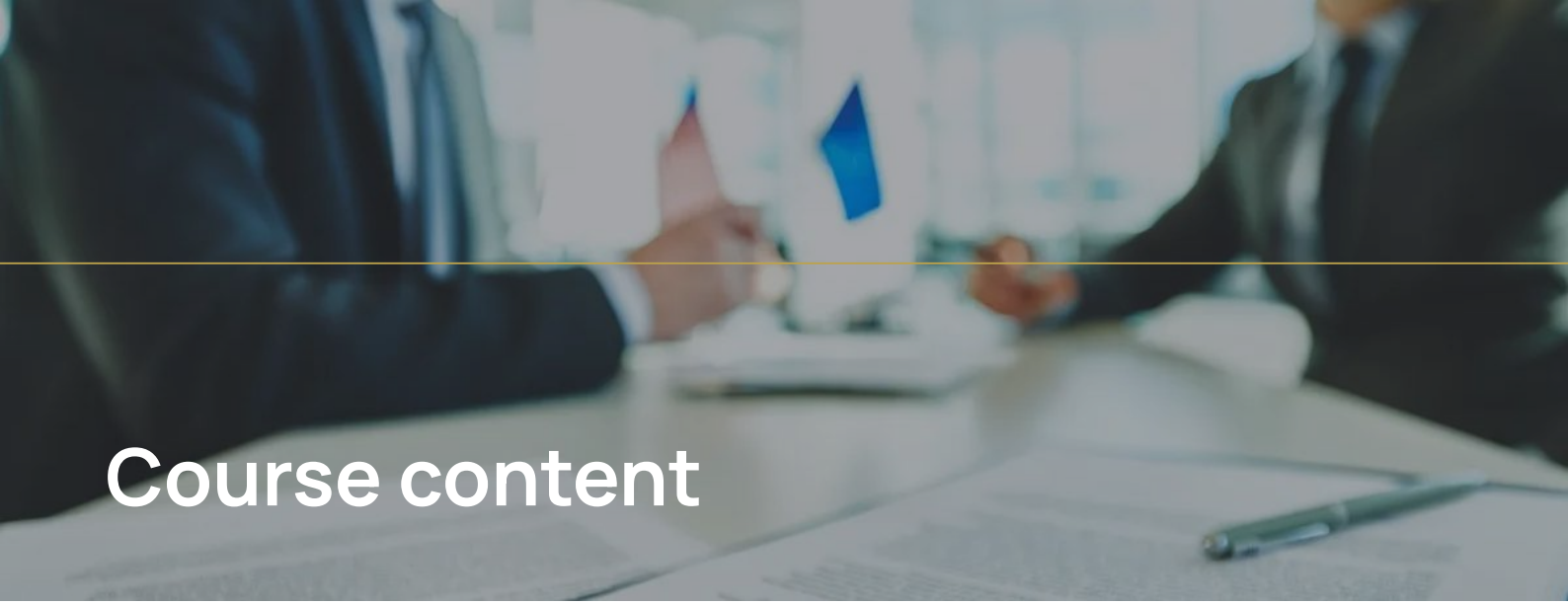


Course content

Dates, venues and fees

Current published course plans. Fees are per participant in EUR, excluding unconfirmed taxes.

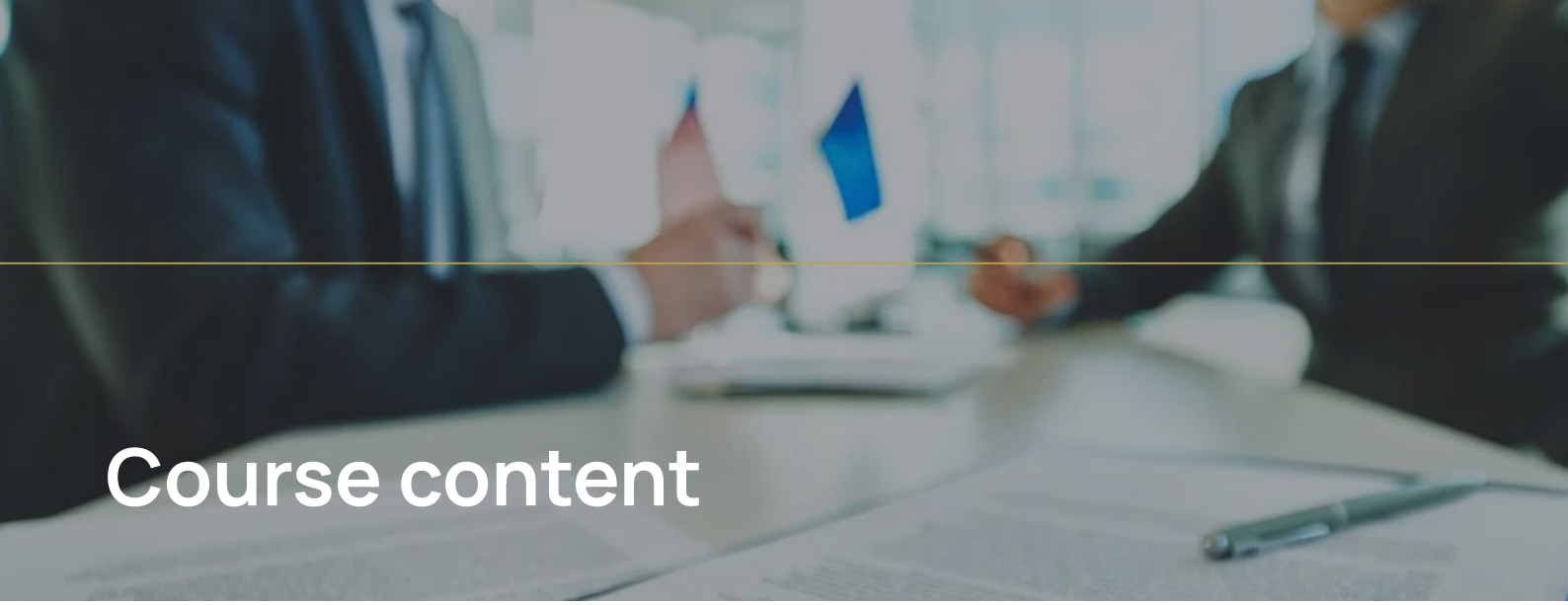
Venue	Start date	End date	Fee (EUR)
Barcelona Confirmed dates	16 Nov 2026	20 Nov 2026	**€2,840.–**
Online Confirmed dates	16 Nov 2026	20 Nov 2026	**€1,250.–**
Vienna Confirmed dates	30 Nov 2026	4 Dec 2026	**€2,940.–**
Online Confirmed dates	30 Nov 2026	4 Dec 2026	**€1,250.–**
Dubai Confirmed dates	4 Jan 2027	8 Jan 2027	**€3,150.–**
Online Confirmed dates	4 Jan 2027	8 Jan 2027	**€1,250.–**
Rome Confirmed dates	25 Jan 2027	29 Jan 2027	**€2,450.–**
Online Confirmed dates	25 Jan 2027	29 Jan 2027	**€1,250.–**
Dubai Confirmed dates	15 Feb 2027	19 Feb 2027	**€3,150.–**



Course content

Dates, venues and fees (continued)

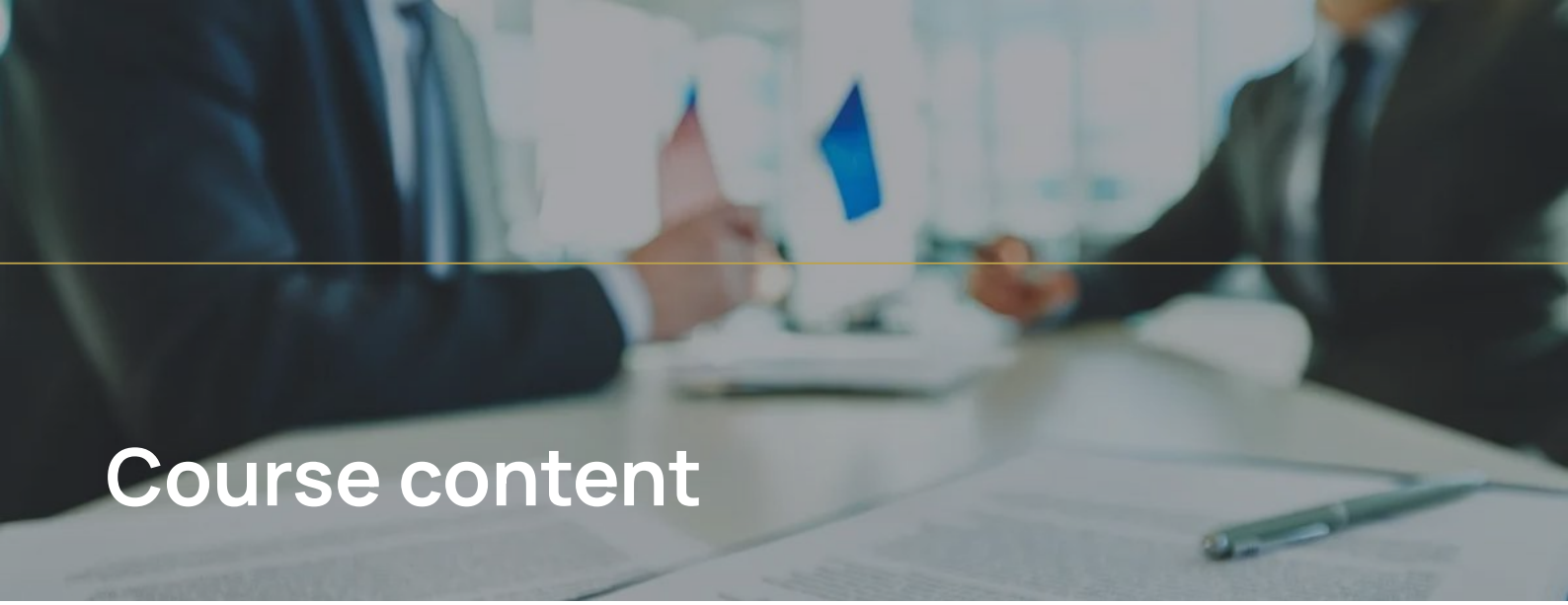
Venue	Start date	End date	Fee (EUR)
Online Confirmed dates	15 Feb 2027	19 Feb 2027	**€1,250.–**
Frankfurt Confirmed dates	8 Mar 2027	12 Mar 2027	**€2,650.–**
Online Confirmed dates	8 Mar 2027	12 Mar 2027	**€1,250.–**
Vienna Confirmed dates	22 Mar 2027	26 Mar 2027	**€2,940.–**
Online Confirmed dates	22 Mar 2027	26 Mar 2027	**€1,250.–**
Rome Confirmed dates	12 Apr 2027	16 Apr 2027	**€2,450.–**
Online Confirmed dates	12 Apr 2027	16 Apr 2027	**€1,250.–**
Dubai Confirmed dates	3 May 2027	7 May 2027	**€3,150.–**
Online Confirmed dates	3 May 2027	7 May 2027	**€1,250.–**



Course content

Dates, venues and fees (continued)

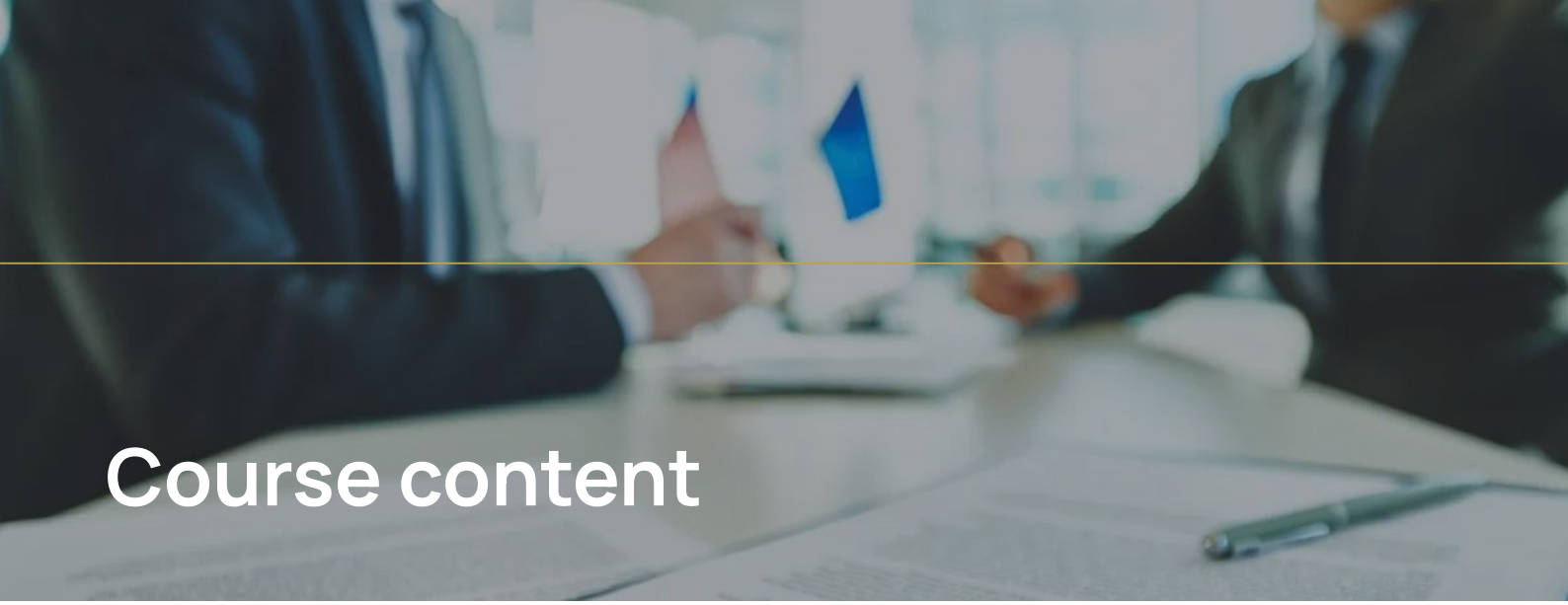
Venue	Start date	End date	Fee (EUR)
Cape Town Confirmed dates	24 May 2027	28 May 2027	**€1,890.-**
Online Confirmed dates	24 May 2027	28 May 2027	**€1,250.-**
Paris Confirmed dates	14 Jun 2027	18 Jun 2027	**€2,860.-**
Online Confirmed dates	14 Jun 2027	18 Jun 2027	**€1,250.-**
Cape Town Confirmed dates	28 Jun 2027	2 Jul 2027	**€1,890.-**
Online Confirmed dates	28 Jun 2027	2 Jul 2027	**€1,250.-**
London Confirmed dates	19 Jul 2027	23 Jul 2027	**€2,450.-**
Online Confirmed dates	19 Jul 2027	23 Jul 2027	**€1,250.-**
Cape Town Confirmed dates	9 Aug 2027	13 Aug 2027	**€1,890.-**



Course content

Dates, venues and fees (continued)

Venue	Start date	End date	Fee (EUR)
Online Confirmed dates	9 Aug 2027	13 Aug 2027	**€1,250.-**
Istanbul Confirmed dates	30 Aug 2027	3 Sept 2027	**€2,650.-**
Online Confirmed dates	30 Aug 2027	3 Sept 2027	**€1,250.-**
Barcelona Confirmed dates	20 Sept 2027	24 Sept 2027	**€2,840.-**
Online Confirmed dates	20 Sept 2027	24 Sept 2027	**€1,250.-**
Amsterdam Confirmed dates	4 Oct 2027	8 Oct 2027	**€2,540.-**
Online Confirmed dates	4 Oct 2027	8 Oct 2027	**€1,250.-**
London Confirmed dates	25 Oct 2027	29 Oct 2027	**€2,450.-**
Online Confirmed dates	25 Oct 2027	29 Oct 2027	**€1,250.-**



Course content

Dates, venues and fees (continued)

Venue	Start date	End date	Fee (EUR)
Rome Confirmed dates	15 Nov 2027	19 Nov 2027	**€2,450.-**
Online Confirmed dates	15 Nov 2027	19 Nov 2027	**€1,250.-**
Kuala Lumpur Confirmed dates	6 Dec 2027	10 Dec 2027	**€1,450.-**
Online Confirmed dates	6 Dec 2027	10 Dec 2027	**€1,250.-**

Plan your next step

Dates, availability, exact venue, taxes, inclusions and payment terms require written confirmation. This brochure is not a quotation, registration, booking confirmation or visa invitation. Participants receive a Smart Horizon certificate of attendance; programmes are not externally accredited and do not award a professional qualification or designation. Confirm arrangements before booking travel.

For group or in-house training, contact our learning team to discuss your objectives and delivery arrangements.

Contact Smart Horizon

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Amsterdam
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View the latest course details online