

LEADERSHIP & MANAGEMENT | COURSE BROCHURE

Leadership for Technical Experts

5 days | Classroom training | English

SMART HORIZON

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Amsterdam
The Netherlands

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Course content

Why attend

Engineers, IT specialists, scientists and other experts are often promoted into leadership because of their technical excellence. This course helps technical professionals make the transition: leading people rather than solving every problem, communicating with non-technical stakeholders, prioritising, delegating and growing team capability.

Technical brilliance does not automatically make a strong leader. You will learn the people and business skills that let your expertise have greater impact.

Professional Problems This Course Is Designed to Solve

• Difficulty translating subject knowledge into practical workplace decisions.
• Inconsistent approaches to the activities covered in the course outline.
• Lack of a structured plan for applying and reviewing new skills.

Course methodology

Transition case studies, communication practice, delegation workshops and peer coaching among technical leaders.

Course objectives

By the end of this course, participants will be able to:
• Manage the transition from expert to leader
• Balance technical work with leadership responsibilities
• Communicate technical topics to non-technical audiences
• Delegate and develop technical team members
• Make decisions with business considerations in mind
• Build credibility with senior management

Target audience

This course is suitable for:
• Engineers and technical specialists moving into management
• IT and software team leads
• Scientists and research leaders
• Technical project managers
• Subject matter experts leading teams



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Target competencies

Participants will develop competencies in:

- People leadership
- Business communication
- Delegation
- Prioritisation
- Stakeholder management

Course outline

Day 1: From Expert to Leader

09:00–10:08	Identity shift
10:08–11:00	Letting go of doing
11:00–11:30	**Coffee break**
11:30–11:45	Letting go of doing (continued)
11:45–12:53	Common traps
12:53–14:00	Self-assessment

Day 2: Leading Technical Teams

09:00–10:08	Motivating specialists
10:08–11:00	Setting direction
11:00–11:30	**Coffee break**
11:30–11:45	Setting direction (continued)
11:45–12:53	Delegation and quality
12:53–14:00	Workshop

Day 3: Communicating Beyond Your Field

09:00–10:08	Explaining complexity simply
10:08–11:00	Business language
11:00–11:30	**Coffee break**



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11:30–11:45	Business language (continued)
11:45–12:53	Presenting to executives
12:53–14:00	Practice

Day 4: Decisions and Priorities

09:00–10:08	Trade-offs
10:08–11:00	Cost, risk and value
11:00–11:30	**Coffee break**
11:30–11:45	Cost, risk and value (continued)
11:45–12:53	Saying no
12:53–14:00	Case study

Day 5: Growing Capability

09:00–10:08	Developing team members
10:08–11:00	Knowledge sharing
11:00–11:30	**Coffee break**
11:30–11:45	Knowledge sharing (continued)
11:45–12:53	Personal leadership plan
12:53–14:00	Peer coaching

The timings provided are estimates and may vary depending on the number of participants and the discussions taking place during the sessions. They are indicative only and do not constitute a binding commitment.



Course content

Dates, venues and fees

Current published course plans. Fees are per participant in EUR, excluding unconfirmed taxes.

Venue	Start date	End date	Fee (EUR)
Frankfurt Confirmed dates	23 Nov 2026	27 Nov 2026	**€2,650.-**
Online Confirmed dates	23 Nov 2026	27 Nov 2026	**€1,250.-**
London Confirmed dates	14 Dec 2026	18 Dec 2026	**€2,450.-**
Online Confirmed dates	14 Dec 2026	18 Dec 2026	**€1,250.-**
Barcelona Confirmed dates	18 Jan 2027	22 Jan 2027	**€2,840.-**
Online Confirmed dates	18 Jan 2027	22 Jan 2027	**€1,250.-**
Rome Confirmed dates	1 Feb 2027	5 Feb 2027	**€2,450.-**
Online Confirmed dates	1 Feb 2027	5 Feb 2027	**€1,250.-**
Vienna Confirmed dates	22 Feb 2027	26 Feb 2027	**€2,940.-**



Course content

Dates, venues and fees (continued)

Venue	Start date	End date	Fee (EUR)
Online Confirmed dates	22 Feb 2027	26 Feb 2027	**€1,250.–**
London Confirmed dates	15 Mar 2027	19 Mar 2027	**€2,450.–**
Online Confirmed dates	15 Mar 2027	19 Mar 2027	**€1,250.–**
Dubai Confirmed dates	5 Apr 2027	9 Apr 2027	**€3,150.–**
Online Confirmed dates	5 Apr 2027	9 Apr 2027	**€1,250.–**
Cape Town Confirmed dates	26 Apr 2027	30 Apr 2027	**€1,890.–**
Online Confirmed dates	26 Apr 2027	30 Apr 2027	**€1,250.–**
Rome Confirmed dates	10 May 2027	14 May 2027	**€2,450.–**
Online Confirmed dates	10 May 2027	14 May 2027	**€1,250.–**



Course content

Dates, venues and fees (continued)

Venue	Start date	End date	Fee (EUR)
Istanbul Confirmed dates	31 May 2027	4 Jun 2027	**€2,650.-**
Online Confirmed dates	31 May 2027	4 Jun 2027	**€1,250.-**
Amsterdam Confirmed dates	21 Jun 2027	25 Jun 2027	**€2,540.-**
Online Confirmed dates	21 Jun 2027	25 Jun 2027	**€1,250.-**
Cape Town Confirmed dates	12 Jul 2027	16 Jul 2027	**€1,890.-**
Online Confirmed dates	12 Jul 2027	16 Jul 2027	**€1,250.-**
Rome Confirmed dates	2 Aug 2027	6 Aug 2027	**€2,450.-**
Online Confirmed dates	2 Aug 2027	6 Aug 2027	**€1,250.-**
Paris Confirmed dates	16 Aug 2027	20 Aug 2027	**€2,860.-**



Course content

Dates, venues and fees (continued)

Venue	Start date	End date	Fee (EUR)
Online Confirmed dates	16 Aug 2027	20 Aug 2027	**€1,250.-**
Dubai Confirmed dates	6 Sept 2027	10 Sept 2027	**€3,150.-**
Online Confirmed dates	6 Sept 2027	10 Sept 2027	**€1,250.-**
Vienna Confirmed dates	27 Sept 2027	1 Oct 2027	**€2,940.-**
Online Confirmed dates	27 Sept 2027	1 Oct 2027	**€1,250.-**
Dubai Confirmed dates	18 Oct 2027	22 Oct 2027	**€3,150.-**
Online Confirmed dates	18 Oct 2027	22 Oct 2027	**€1,250.-**
Kuala Lumpur Confirmed dates	8 Nov 2027	12 Nov 2027	**€1,450.-**
Online Confirmed dates	8 Nov 2027	12 Nov 2027	**€1,250.-**



Course content

Dates, venues and fees (continued)

Venue	Start date	End date	Fee (EUR)
Cape Town Confirmed dates	22 Nov 2027	26 Nov 2027	**€1,890.-**
Online Confirmed dates	22 Nov 2027	26 Nov 2027	**€1,250.-**
Barcelona Confirmed dates	13 Dec 2027	17 Dec 2027	**€2,840.-**
Online Confirmed dates	13 Dec 2027	17 Dec 2027	**€1,250.-**

Plan your next step

Dates, availability, exact venue, taxes, inclusions and payment terms require written confirmation. This brochure is not a quotation, registration, booking confirmation or visa invitation. Participants receive a Smart Horizon certificate of attendance; programmes are not externally accredited and do not award a professional qualification or designation. Confirm arrangements before booking travel.

For group or in-house training, contact our learning team to discuss your objectives and delivery arrangements.

Contact Smart Horizon

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View the latest course details online