

PROJECT MANAGEMENT | COURSE BROCHURE

Public-Private Partnership Projects

5 days | Classroom training | English

SMART HORIZON

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Course content

Why attend

Public-private partnerships use private finance and expertise to deliver public infrastructure and services. This course explains how PPP projects are structured, appraised, procured and managed: value-for-money assessment, risk allocation, payment mechanisms, financing, contract management over decades and lessons from successful and failed PPPs.

PPPs can deliver excellent infrastructure or long-term liabilities. You will learn what makes the difference.

Professional Problems This Course Is Designed to Solve

• Difficulty translating subject knowledge into practical workplace decisions.
• Inconsistent approaches to the activities covered in the course outline.
• Lack of a structured plan for applying and reviewing new skills.

Course methodology

International PPP case studies, risk allocation workshops, financial model walkthroughs and contract management simulations.

Course objectives

By the end of this course, participants will be able to:
• Explain PPP models and when they are appropriate
• Assess value for money
• Allocate risks between public and private partners
• Understand PPP financing and payment mechanisms
• Plan PPP procurement
• Manage PPP contracts over their life

Target audience

This course is suitable for:
• Government infrastructure and finance officials
• PPP unit staff
• Private sector bidders and investors
• Lenders and advisers
• Project managers on PPP projects



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Target competencies

Participants will develop competencies in:

- PPP structuring
- Value-for-money analysis
- Risk allocation
- Contract management
- Financial literacy

Course outline

Day 1: PPP Fundamentals

09:00–10:08	PPP models
10:08–11:00	Rationale and criticisms
11:00–11:30	**Coffee break**
11:30–11:45	Rationale and criticisms (continued)
11:45–12:53	Legal frameworks
12:53–14:00	Case study

Day 2: Appraisal

09:00–10:08	Value for money
10:08–11:00	Public sector comparator
11:00–11:30	**Coffee break**
11:30–11:45	Public sector comparator (continued)
11:45–12:53	Affordability
12:53–14:00	Workshop

Day 3: Risk and Payment

09:00–10:08	Risk allocation principles
10:08–11:00	Availability and demand payments
11:00–11:30	**Coffee break**



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11:30–11:45	Availability and demand payments (continued)
11:45–12:53	Performance regimes
12:53–14:00	Exercise

Day 4: Finance and Procurement

09:00–10:08	Project finance structures
10:08–11:00	Bidding process
11:00–11:30	**Coffee break**
11:30–11:45	Bidding process (continued)
11:45–12:53	Negotiation and financial close
12:53–14:00	Model walkthrough

Day 5: Contract Management

09:00–10:08	Managing over decades
10:08–11:00	Variations and refinancing
11:00–11:30	**Coffee break**
11:30–11:45	Variations and refinancing (continued)
11:45–12:53	Termination
12:53–14:00	Action plan

The timings provided are estimates and may vary depending on the number of participants and the discussions taking place during the sessions. They are indicative only and do not constitute a binding commitment.



Course content

Dates, venues and fees

Current published course plans. Fees are per participant in EUR, excluding unconfirmed taxes.

Venue	Start date	End date	Fee (EUR)
Barcelona Confirmed dates	16 Nov 2026	20 Nov 2026	**€2,840.–**
Online Confirmed dates	16 Nov 2026	20 Nov 2026	**€1,250.–**
Cape Town Confirmed dates	7 Dec 2026	11 Dec 2026	**€1,890.–**
Online Confirmed dates	7 Dec 2026	11 Dec 2026	**€1,250.–**
Rome Confirmed dates	4 Jan 2027	8 Jan 2027	**€2,450.–**
Online Confirmed dates	4 Jan 2027	8 Jan 2027	**€1,250.–**
London Confirmed dates	25 Jan 2027	29 Jan 2027	**€2,450.–**
Online Confirmed dates	25 Jan 2027	29 Jan 2027	**€1,250.–**
Dubai Confirmed dates	15 Feb 2027	19 Feb 2027	**€3,150.–**



Course content

Dates, venues and fees (continued)

Venue	Start date	End date	Fee (EUR)
Online Confirmed dates	15 Feb 2027	19 Feb 2027	**€1,250.–**
Vienna Confirmed dates	8 Mar 2027	12 Mar 2027	**€2,940.–**
Online Confirmed dates	8 Mar 2027	12 Mar 2027	**€1,250.–**
Paris Confirmed dates	29 Mar 2027	2 Apr 2027	**€2,860.–**
Online Confirmed dates	29 Mar 2027	2 Apr 2027	**€1,250.–**
Barcelona Confirmed dates	12 Apr 2027	16 Apr 2027	**€2,840.–**
Online Confirmed dates	12 Apr 2027	16 Apr 2027	**€1,250.–**
Frankfurt Confirmed dates	3 May 2027	7 May 2027	**€2,650.–**
Online Confirmed dates	3 May 2027	7 May 2027	**€1,250.–**



Course content

Dates, venues and fees (continued)

Venue	Start date	End date	Fee (EUR)
Cape Town Confirmed dates	24 May 2027	28 May 2027	**€1,890.–**
Online Confirmed dates	24 May 2027	28 May 2027	**€1,250.–**
Amsterdam Confirmed dates	14 Jun 2027	18 Jun 2027	**€2,540.–**
Online Confirmed dates	14 Jun 2027	18 Jun 2027	**€1,250.–**
London Confirmed dates	5 Jul 2027	9 Jul 2027	**€2,450.–**
Online Confirmed dates	5 Jul 2027	9 Jul 2027	**€1,250.–**
Dubai Confirmed dates	19 Jul 2027	23 Jul 2027	**€3,150.–**
Online Confirmed dates	19 Jul 2027	23 Jul 2027	**€1,250.–**
Vienna Confirmed dates	9 Aug 2027	13 Aug 2027	**€2,940.–**



Course content

Dates, venues and fees (continued)

Venue	Start date	End date	Fee (EUR)
Online Confirmed dates	9 Aug 2027	13 Aug 2027	**€1,250.-**
Kuala Lumpur Confirmed dates	30 Aug 2027	3 Sept 2027	**€1,450.-**
Online Confirmed dates	30 Aug 2027	3 Sept 2027	**€1,250.-**
Cape Town Confirmed dates	20 Sept 2027	24 Sept 2027	**€1,890.-**
Online Confirmed dates	20 Sept 2027	24 Sept 2027	**€1,250.-**
Rome Confirmed dates	11 Oct 2027	15 Oct 2027	**€2,450.-**
Online Confirmed dates	11 Oct 2027	15 Oct 2027	**€1,250.-**
Dubai Confirmed dates	25 Oct 2027	29 Oct 2027	**€3,150.-**
Online Confirmed dates	25 Oct 2027	29 Oct 2027	**€1,250.-**



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Dates, venues and fees (continued)

Venue	Start date	End date	Fee (EUR)
Rome Confirmed dates	15 Nov 2027	19 Nov 2027	**€2,450.-**
Online Confirmed dates	15 Nov 2027	19 Nov 2027	**€1,250.-**
Istanbul Confirmed dates	6 Dec 2027	10 Dec 2027	**€2,650.-**
Online Confirmed dates	6 Dec 2027	10 Dec 2027	**€1,250.-**

Plan your next step

Dates, availability, exact venue, taxes, inclusions and payment terms require written confirmation. This brochure is not a quotation, registration, booking confirmation or visa invitation. Participants receive a Smart Horizon certificate of attendance; programmes are not externally accredited and do not award a professional qualification or designation. Confirm arrangements before booking travel.

For group or in-house training, contact our learning team to discuss your objectives and delivery arrangements.

Contact Smart Horizon

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