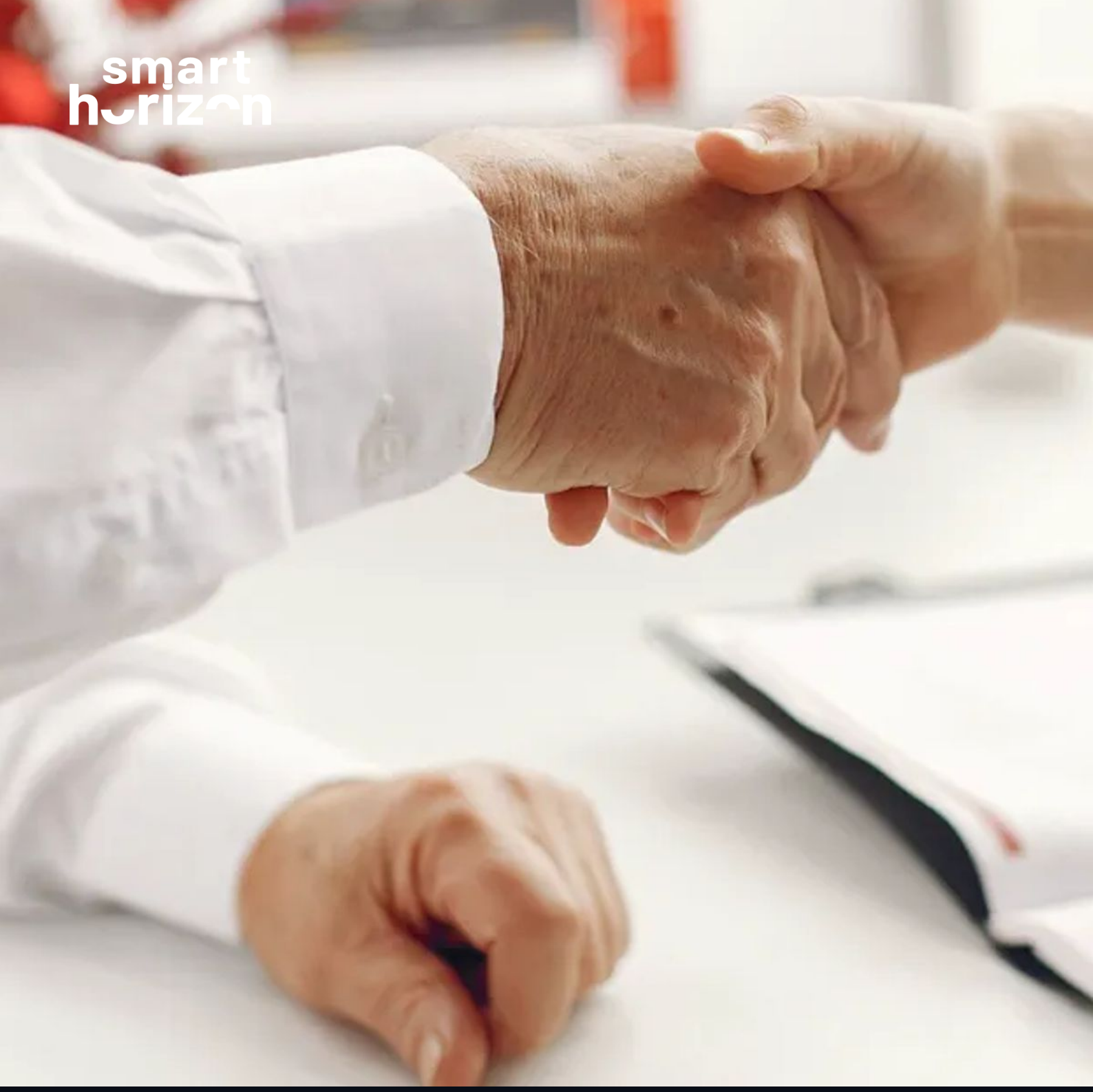


AUDITING AND GOVERNANCE RISK AND COMPLIANCE | COURSE BROCHURE

Red Flags in Tendering and Contract Award

5 days | Classroom training | English

SMART HORIZON
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Amsterdam
The Netherlands

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Course content

Why attend

Procurement is one of the areas most vulnerable to fraud and corruption. This course teaches auditors and investigators to recognise red flags across the tender process: needs assessment, specifications, bidder lists, bid rigging, evaluation manipulation, contract award and variations, and how to test for them.

Tender fraud often hides in plain sight. You will learn to spot warning signs and design effective tests.

Professional Problems This Course Is Designed to Solve

• Difficulty translating subject knowledge into practical workplace decisions.
• Inconsistent approaches to the activities covered in the course outline.
• Lack of a structured plan for applying and reviewing new skills.

Course methodology

Case studies of procurement fraud, red flag analysis exercises, data tests and investigation scenarios.

Course objectives

By the end of this course, participants will be able to:
• Explain procurement fraud and corruption schemes
• Recognise red flags at each tender stage
• Detect bid rigging and collusion indicators
• Identify manipulation of evaluation and award
• Use data analytics to test procurement
• Report and escalate suspected procurement fraud

Target audience

This course is suitable for:
• Internal auditors
• Fraud investigators
• Procurement compliance officers
• Anti-corruption officials
• Audit managers



Course content

Target competencies

Participants will develop competencies in:
- Red flag recognition
- Fraud scheme analysis
- Data testing
- Investigation awareness
- Reporting

Course outline

Day 1: Procurement Fraud

09:00–10:08	Schemes and actors
10:08–11:00	Case studies
11:00–11:30	**Coffee break**
11:30–11:45	Case studies (continued)
11:45–12:53	Impact
12:53–14:00	Exercise

Day 2: Pre-Tender Red Flags

09:00–10:08	Needs and specifications
10:08–11:00	Splitting purchases
11:00–11:30	**Coffee break**
11:30–11:45	Splitting purchases (continued)
11:45–12:53	Bidder lists
12:53–14:00	Workshop

Day 3: Bid Rigging

09:00–10:08	Collusion patterns
10:08–11:00	Bid analysis
11:00–11:30	**Coffee break**



Course content

11:30–11:45	Bid analysis (continued)
11:45–12:53	Data indicators
12:53–14:00	Exercise

Day 4: Evaluation and Award

09:00–10:08	Evaluation manipulation
10:08–11:00	Award and variations
11:00–11:30	**Coffee break**
11:30–11:45	Award and variations (continued)
11:45–12:53	Conflicts of interest
12:53–14:00	Case study

Day 5: Testing and Reporting

09:00–10:08	Analytics tests
10:08–11:00	Evidence
11:00–11:30	**Coffee break**
11:30–11:45	Evidence (continued)
11:45–12:53	Escalation
12:53–14:00	Action plan

The timings provided are estimates and may vary depending on the number of participants and the discussions taking place during the sessions. They are indicative only and do not constitute a binding commitment.



Course content

Dates, venues and fees

Current published course plans. Fees are per participant in EUR, excluding unconfirmed taxes.

Venue	Start date	End date	Fee (EUR)
Cape Town Confirmed dates	16 Nov 2026	20 Nov 2026	**€1,890.–**
Online Confirmed dates	16 Nov 2026	20 Nov 2026	**€1,250.–**
London Confirmed dates	7 Dec 2026	11 Dec 2026	**€2,450.–**
Online Confirmed dates	7 Dec 2026	11 Dec 2026	**€1,250.–**
Dubai Confirmed dates	11 Jan 2027	15 Jan 2027	**€3,150.–**
Online Confirmed dates	11 Jan 2027	15 Jan 2027	**€1,250.–**
Cape Town Confirmed dates	1 Feb 2027	5 Feb 2027	**€1,890.–**
Online Confirmed dates	1 Feb 2027	5 Feb 2027	**€1,250.–**
Kuala Lumpur Confirmed dates	15 Feb 2027	19 Feb 2027	**€1,450.–**



Course content

Dates, venues and fees (continued)

Venue	Start date	End date	Fee (EUR)
Online Confirmed dates	15 Feb 2027	19 Feb 2027	**€1,250.-**
Barcelona Confirmed dates	8 Mar 2027	12 Mar 2027	**€2,840.-**
Online Confirmed dates	8 Mar 2027	12 Mar 2027	**€1,250.-**
Vienna Confirmed dates	29 Mar 2027	2 Apr 2027	**€2,940.-**
Online Confirmed dates	29 Mar 2027	2 Apr 2027	**€1,250.-**
Paris Confirmed dates	19 Apr 2027	23 Apr 2027	**€2,860.-**
Online Confirmed dates	19 Apr 2027	23 Apr 2027	**€1,250.-**
Amsterdam Confirmed dates	10 May 2027	14 May 2027	**€2,540.-**
Online Confirmed dates	10 May 2027	14 May 2027	**€1,250.-**



Course content

Dates, venues and fees (continued)

Venue	Start date	End date	Fee (EUR)
Barcelona Confirmed dates	24 May 2027	28 May 2027	**€2,840.-**
Online Confirmed dates	24 May 2027	28 May 2027	**€1,250.-**
Rome Confirmed dates	14 Jun 2027	18 Jun 2027	**€2,450.-**
Online Confirmed dates	14 Jun 2027	18 Jun 2027	**€1,250.-**
Vienna Confirmed dates	5 Jul 2027	9 Jul 2027	**€2,940.-**
Online Confirmed dates	5 Jul 2027	9 Jul 2027	**€1,250.-**
Dubai Confirmed dates	26 Jul 2027	30 Jul 2027	**€3,150.-**
Online Confirmed dates	26 Jul 2027	30 Jul 2027	**€1,250.-**
Frankfurt Confirmed dates	16 Aug 2027	20 Aug 2027	**€2,650.-**



Course content

Dates, venues and fees (continued)

Venue	Start date	End date	Fee (EUR)
Online Confirmed dates	16 Aug 2027	20 Aug 2027	**€1,250.-**
Rome Confirmed dates	30 Aug 2027	3 Sept 2027	**€2,450.-**
Online Confirmed dates	30 Aug 2027	3 Sept 2027	**€1,250.-**
Cape Town Confirmed dates	20 Sept 2027	24 Sept 2027	**€1,890.-**
Online Confirmed dates	20 Sept 2027	24 Sept 2027	**€1,250.-**
Dubai Confirmed dates	11 Oct 2027	15 Oct 2027	**€3,150.-**
Online Confirmed dates	11 Oct 2027	15 Oct 2027	**€1,250.-**
London Confirmed dates	1 Nov 2027	5 Nov 2027	**€2,450.-**
Online Confirmed dates	1 Nov 2027	5 Nov 2027	**€1,250.-**



Course content

Dates, venues and fees (continued)

Venue	Start date	End date	Fee (EUR)
Rome Confirmed dates	22 Nov 2027	26 Nov 2027	**€2,450.-**
Online Confirmed dates	22 Nov 2027	26 Nov 2027	**€1,250.-**
Istanbul Confirmed dates	6 Dec 2027	10 Dec 2027	**€2,650.-**
Online Confirmed dates	6 Dec 2027	10 Dec 2027	**€1,250.-**

Plan your next step

Dates, availability, exact venue, taxes, inclusions and payment terms require written confirmation. This brochure is not a quotation, registration, booking confirmation or visa invitation. Participants receive a Smart Horizon certificate of attendance; programmes are not externally accredited and do not award a professional qualification or designation. Confirm arrangements before booking travel.

For group or in-house training, contact our learning team to discuss your objectives and delivery arrangements.

Contact Smart Horizon

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View the latest course details online