

GOVERNANCE & COMPLIANCE | COURSE BROCHURE

Trade Compliance and Customs Controls

5 days | Classroom training | English

SMART HORIZON

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The Netherlands

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Course content

Why attend

Customs errors cause delays, penalties and lost duty savings. This course covers trade compliance: tariff classification, customs valuation, origin rules and preferences, import and export procedures, customs audits, authorised economic operator status and building an internal trade compliance programme.

Customs compliance is often left to brokers without internal oversight. You will learn to control trade risks and costs.

Professional Problems This Course Is Designed to Solve

• Difficulty translating subject knowledge into practical workplace decisions.
• Inconsistent approaches to the activities covered in the course outline.
• Lack of a structured plan for applying and reviewing new skills.

Course methodology

Classification and valuation exercises, origin scenarios, audit simulations and programme design workshops.

Course objectives

By the end of this course, participants will be able to:
• Classify goods under the harmonised system
• Determine customs value correctly
• Apply rules of origin and trade preferences
• Manage import and export procedures
• Prepare for customs audits
• Design a trade compliance programme

Target audience

This course is suitable for:
• Trade compliance and customs managers
• Logistics and import/export staff
• Finance and tax professionals
• Procurement staff
• Customs brokers



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Target competencies

Participants will develop competencies in:

- Tariff classification
- Customs valuation
- Origin determination
- Audit readiness
- Programme design

Course outline

Day 1: Trade Compliance

09:00–10:08	Customs risks
10:08–11:00	Roles and brokers
11:00–11:30	**Coffee break**
11:30–11:45	Roles and brokers (continued)
11:45–12:53	Regulations
12:53–14:00	Exercise

Day 2: Classification

09:00–10:08	Harmonised system
10:08–11:00	Classification rules
11:00–11:30	**Coffee break**
11:30–11:45	Classification rules (continued)
11:45–12:53	Binding rulings
12:53–14:00	Exercise

Day 3: Valuation and Origin

09:00–10:08	Customs value
10:08–11:00	Adjustments
11:00–11:30	**Coffee break**



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11:30–11:45	Adjustments (continued)
11:45–12:53	Origin and preferences
12:53–14:00	Workshop

Day 4: Procedures and Audits

09:00–10:08	Import and export procedures
10:08–11:00	Customs audits
11:00–11:30	**Coffee break**
11:30–11:45	Customs audits (continued)
11:45–12:53	Corrections
12:53–14:00	Simulation

Day 5: Programme

09:00–10:08	Programme elements
10:08–11:00	Authorised economic operator
11:00–11:30	**Coffee break**
11:30–11:45	Authorised economic operator (continued)
11:45–12:53	Monitoring
12:53–14:00	Action plan

The timings provided are estimates and may vary depending on the number of participants and the discussions taking place during the sessions. They are indicative only and do not constitute a binding commitment.



Course content

Dates, venues and fees

Current published course plans. Fees are per participant in EUR, excluding unconfirmed taxes.

Venue	Start date	End date	Fee (EUR)
Rome Confirmed dates	23 Nov 2026	27 Nov 2026	**€2,450.-**
Online Confirmed dates	23 Nov 2026	27 Nov 2026	**€1,250.-**
Cape Town Confirmed dates	14 Dec 2026	18 Dec 2026	**€1,890.-**
Online Confirmed dates	14 Dec 2026	18 Dec 2026	**€1,250.-**
Barcelona Confirmed dates	18 Jan 2027	22 Jan 2027	**€2,840.-**
Online Confirmed dates	18 Jan 2027	22 Jan 2027	**€1,250.-**
Vienna Confirmed dates	8 Feb 2027	12 Feb 2027	**€2,940.-**
Online Confirmed dates	8 Feb 2027	12 Feb 2027	**€1,250.-**
London Confirmed dates	22 Feb 2027	26 Feb 2027	**€2,450.-**



Course content

Dates, venues and fees (continued)

Venue	Start date	End date	Fee (EUR)
Online Confirmed dates	22 Feb 2027	26 Feb 2027	**€1,250.–**
Amsterdam Confirmed dates	15 Mar 2027	19 Mar 2027	**€2,540.–**
Online Confirmed dates	15 Mar 2027	19 Mar 2027	**€1,250.–**
Istanbul Confirmed dates	5 Apr 2027	9 Apr 2027	**€2,650.–**
Online Confirmed dates	5 Apr 2027	9 Apr 2027	**€1,250.–**
London Confirmed dates	26 Apr 2027	30 Apr 2027	**€2,450.–**
Online Confirmed dates	26 Apr 2027	30 Apr 2027	**€1,250.–**
Frankfurt Confirmed dates	17 May 2027	21 May 2027	**€2,650.–**
Online Confirmed dates	17 May 2027	21 May 2027	**€1,250.–**



Course content

Dates, venues and fees (continued)

Venue	Start date	End date	Fee (EUR)
Dubai Confirmed dates	31 May 2027	4 Jun 2027	**€3,150.-**
Online Confirmed dates	31 May 2027	4 Jun 2027	**€1,250.-**
Rome Confirmed dates	21 Jun 2027	25 Jun 2027	**€2,450.-**
Online Confirmed dates	21 Jun 2027	25 Jun 2027	**€1,250.-**
Paris Confirmed dates	12 Jul 2027	16 Jul 2027	**€2,860.-**
Online Confirmed dates	12 Jul 2027	16 Jul 2027	**€1,250.-**
Dubai Confirmed dates	2 Aug 2027	6 Aug 2027	**€3,150.-**
Online Confirmed dates	2 Aug 2027	6 Aug 2027	**€1,250.-**
Cape Town Confirmed dates	23 Aug 2027	27 Aug 2027	**€1,890.-**



Course content

Dates, venues and fees (continued)

Venue	Start date	End date	Fee (EUR)
Online Confirmed dates	23 Aug 2027	27 Aug 2027	**€1,250.-**
Vienna Confirmed dates	6 Sept 2027	10 Sept 2027	**€2,940.-**
Online Confirmed dates	6 Sept 2027	10 Sept 2027	**€1,250.-**
Dubai Confirmed dates	27 Sept 2027	1 Oct 2027	**€3,150.-**
Online Confirmed dates	27 Sept 2027	1 Oct 2027	**€1,250.-**
Rome Confirmed dates	18 Oct 2027	22 Oct 2027	**€2,450.-**
Online Confirmed dates	18 Oct 2027	22 Oct 2027	**€1,250.-**
Kuala Lumpur Confirmed dates	8 Nov 2027	12 Nov 2027	**€1,450.-**
Online Confirmed dates	8 Nov 2027	12 Nov 2027	**€1,250.-**



Course content

Dates, venues and fees (continued)

Venue	Start date	End date	Fee (EUR)
Cape Town Confirmed dates	29 Nov 2027	3 Dec 2027	**€1,890.-**
Online Confirmed dates	29 Nov 2027	3 Dec 2027	**€1,250.-**
Barcelona Confirmed dates	13 Dec 2027	17 Dec 2027	**€2,840.-**
Online Confirmed dates	13 Dec 2027	17 Dec 2027	**€1,250.-**

Plan your next step

Dates, availability, exact venue, taxes, inclusions and payment terms require written confirmation. This brochure is not a quotation, registration, booking confirmation or visa invitation. Participants receive a Smart Horizon certificate of attendance; programmes are not externally accredited and do not award a professional qualification or designation. Confirm arrangements before booking travel.

For group or in-house training, contact our learning team to discuss your objectives and delivery arrangements.

Contact Smart Horizon

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View the latest course details online